# Service Provider Disclosure Form for your 403(b) Plan- Personal Retirement Planner As of June 30, 2024

This form provides information about the annuity product (Products) and related services provided to your plan (Plan) by Horace Mann Life Insurance Company (Horace Mann), its affiliated brokerdealer, Horace Mann Investors, Inc. (HMII) (for variable annuity products), and Horace Mann agents. This form also provides information about the compensation received from all sources by Horace Mann, HMII, and Horace Mann agents for the Product and related services.

# **Product**

The attached disclosure (Product Disclosure) provide detailed information about this Product made available by Horace Mann for investment by Plan participants.

The Product Disclosure for a variable annuity includes the following Tables:

- Table 1 shows performance information for the variable investment options available under the Product. This performance information also reflects the impact of certain fees and expenses under the Product.
- Table 2 shows performance information for the fixed account option available under the Product.
- Table 3 shows all fees and expenses of the Product.
- Table 4 shows annuity income options available under the Product.

Additional information regarding variable investment options available under the Products, including prospectuses, is available at <a href="https://www.horacemann.com">www.horacemann.com</a> under Retirement and Employer-sponsored Retirement Plans.

## **Services**

<u>Services Provided by Horace Mann.</u> Horace Mann maintains all records pertaining to Plan participants' investments in the Products offered under the Plan. The recordkeeping and administrative services provided to the Plan in connection with participants' investments in the Products include the following:

- Processing of all transactions under the Products
- Payment of values and benefits under the Products
- Billing for salary reduction contributions
- Monitoring of IRS maximum contribution limits for amounts invested in the Products, including any catch-up contributions allowed by the Plan

- Processing of hardship withdrawals and loans from the Products, if allowed under the Plan
- Processing of other distributions from the Products
- Processing of Qualified Domestic Relations Orders pertaining to the Products
- Providing the Plan sponsor, upon request, with information regarding Plan participants' investments in the Products
- Processing of IRS required minimum distributions from the Products
- Providing quarterly annuity statements pertaining to the Products to Plan participants
- Dollar cost averaging and rebalancing programs (for variable annuity Products)
- Customer Care Call Center
- Voice Response System
- Online annuity services pertaining to the Products for Plan participants

Horace Mann also provides services relating to the underlying funds available as investment options under its variable annuities, including the following: providing information about the funds to variable annuity clients; delivery of prospectuses and other reports or notices relating to the funds to variable annuity clients; training of Horace Mann personnel with respect to the funds; maintenance of records reflecting fund shares purchased and redeemed in connection with variable annuity contracts; providing back office processing and support in connection with the funds; and providing statements or reports to variable annuity clients showing performance and other information relating to the funds.

All recordkeeping and administrative services described above are provided only with respect to Products sold under the Plan.

<u>Services Provided by Agents.</u> The Products offered under the Plan are sold by an agent appointed with Horace Mann. The agent provides education, information, and tools to assist Plan participants in making educated financial decisions for their retirement planning and can answer questions from Plan participants about their annuity contracts and assist them with transactions involving their contracts.

<u>Services Provided by HMII.</u> HMII acts as the distributor for Horace Mann variable annuities. Variable annuities are sold by Horace Mann through its appointed agents who are registered representatives of HMII. HMII provides various services relating to the underlying funds available as investment options under variable annuities, including the following: providing information about the funds to prospective variable annuity clients; delivery of prospectuses to prospective variable annuity clients; training of HMII registered representatives and personnel with respect to the funds; and providing statements or reports to prospective variable annuity clients showing performance and other information relating to the funds.

Horace Mann, HMII, and Horace Mann agents who have sold Products under the Plan do not intend to provide services as a fiduciary or as an investment adviser to the Plan or its participants.

# **Compensation for Services**

This section describes all compensation payable from any source to Horace Mann, its agents, or HMII with respect to the Plan, the Products, and the services provided.

<u>Compensation Received by Horace Mann.</u> Horace Mann receives as direct compensation for the above services any fees or charges collected by Horace Mann under the Products, as detailed in the attached Product Disclosure(s). Any such fees or charges are deducted directly from Plan participants' annuity accounts.

Compensation Received by Agents. To compensate agents for the services they provide with respect to the Products, Horace Mann pays commissions to the agents based on their sales of the Products to Plan participants. The commissions payable for the Product described in the attached Product Disclosure is paid at a rate of 0.025% times the outstanding account balance, payable twice monthly. Over the course of one year, this amounts to an annualized rate of \$6.00 per \$1,000 of average account balance.

Finally, when a Participant makes additional contributions to a Product, the agent earns points on an annual basis toward qualifying for certain annual incentive trips paid for by Horace Mann or an affiliate. The agent also earns points toward qualifying for the incentive trips in connection with sales of other retirement products to participants and employers. Points are allocated equally across all retirement products, including this Product. Additional points toward qualifying incentive trips can be earned in connection with sales of insurance products sold by the agent. The value of the incentive trip depends on the hotel, travel, dining and entertainment expenses associated with the applicable trip.

No additional charges or deductions are assessed or made against or from the Product, Plan participants' accounts, or the Plan in order to pay commissions or incentives. Horace Mann intends to recover the amount of the commissions and incentives paid through the fees or charges collected by Horace Mann under the Products or through other corporate revenue.

Agents are predominately independent contractors, with a small number who are employees, all of whom exclusively represent Horace Mann or its affiliates.

<u>Compensation Received by HMII.</u> As described above (under "Compensation Received by Horace Mann"), underlying funds available as investment options under Horace Mann variable annuities may make payments to HMII for its services described above (under "Services Provided by HMII") with respect to those funds.

No Compensation Payable upon Termination. If the Plan sponsor terminates Horace Mann's status as an approved product provider under the Plan, no compensation is payable to Horace Mann, HMII, or any agent or affiliate in connection with that termination. Normal charges and expenses under the Products would apply, as set forth in the Product Disclosure(s).

# **Personal Retirement Planner Qualified Contract**

This document contains information about the Personal Retirement Planner Qualified variable annuity contract (referred to below as the "Product") issued by Horace Mann Life Insurance Company ("Horace Mann") which has been offered as an investment vehicle under your 403(b) plan.

This document has 4 tables. Table 1 shows performance information for the variable investment options or subaccounts available under the Product; Table 2 shows performance information for the fixed account option available under the Product; Table 3 has fee and expense information; and Table 4 has information about annuity income options available under the Product.

A glossary of terms relevant to the Product is found at the end of this document.

#### Table 1 - Variable Subaccount Returns

Table 1 focuses on the performance of variable subaccounts that do not have a fixed or stated rate of return. Table 1 shows how these options have performed over time and allows you to compare them with an appropriate benchmark for the same time periods. Past performance does not guarantee how the variable subaccount will perform in the future. An investment in these options could lose money. Information about a variable subaccount's principal risks is found in the prospectus for the corresponding underlying fund available at horacemann.com.

#### Variable Subaccount performance as of December 29, 2023

All returns in Table 1 are based on a \$10,000 investment; however, the annual maintenance fee has been deducted in calculating all returns. Participants should refer to their quarterly statements for their specific fees/charges.

The average annual rates of return of each variable subaccount were adjusted for a 1.25 percent mortality and expense risk fee. The Product includes an annual maintenance fee of \$35 and no surrender charges.

The results in Table 1 include performance results for subaccounts for time periods prior to their inclusion in the Product.

These results for periods prior to inclusion are calculated as if the subaccounts were part of the Product during those periods to provide historical perspective on the subaccounts and are not actual performance in the Product.

The underlined information below reflects the performance of the identified index for the subaccounts listed above the index. You cannot invest in an index and, since an index is not available as an investment option under a variable annuity contract, the performance of the index does not reflect any deductions for variable annuity contract expenses. Variable subaccount performance information for the most recent month may be found at horacemann.com.

#### Average Annual Total Return as of December 29, 2023

#### Return if money withdrawn early

Subaccounts	Inception date	Since inception	Since inclusion	10 years	5 years	1 year
Lifecycle						
Vanguard Target Retirement Income Fund	Oct-03	3.31%	2.43%	2.48%	3.21%	8.94%
S&P Target Date Retirement Income TR USD	<b>OCT</b> 03	3.3170	2.4370	3.98%	4.90%	10.35%
Vanguard Target Retirement 2020 Fund	Jun-06	8.68%	3.82%	3.92%	4.99%	10.77%
S&P Target Date 2020 TR USD				5.28%	6.47%	12.32%
Vanguard Target Retirement 2025 Fund	Oct-03	4.98%	4.52%	4.50%	5.94%	12.78%
S&P Target Date 2025 TR USD				5.85%	7.42%	12.99%
Vanguard Target Retirement 2030 Fund	Jun-06	9.35%	5.11%	4.97%	6.74%	14.21%
S&P Target Date 2030 TR USD				6.44%	8.42%	14.80%
Vanguard Target Retirement 2035 Fund	Oct-03	5.77%	5.70%	5.46%	7.54%	15.35%
S&P Target Date 2035 TR USD				7.04%	9.44%	16.63%
Vanguard Target Retirement 2040 Fund	Jun-06	10.03%	6.28%	5.91%	8.35%	16.53%
S&P Target Date 2040 TR USD				7.49%	10.22%	18.16%
Vanguard Target Retirement 2045 Fund	Oct-03	6.42%	6.80%	6.29%	9.11%	17.66%
S&P Target Date 2045 TR USD				7.76%	10.68%	19.14%
Vanguard Target Retirement 2050 Fund	<u>Jun-06</u>	10.33%	6.93%	6.37%	9.29%	18.34%
S&P Target Date 2050 TR USD				7.92%	10.92%	19.58%
Vanguard Target Retirement 2055 Fund (2)	Aug-10	8.21%	11.26%	6.37%	9.30%	18.33%
S&P Target Date 2055 TR USD				7.99%	10.98%	19.62%
Vanguard Target Retirement 2060 Fund (2)	Jan-12	7.95%	11.25%	6.36%	9.29%	18.35%
S&P Target Date 2060 TR USD				8.04%	11.04%	19.74%
Large value						
T Rowe Price Equity Income Fund - Investor Class	Oct-85	8.98%	7.03%	6.36%	9.67%	7.94%
Russell 1000 Value TR USD				8.40%	10.91%	11.46%
Large blend		0.40	44.40	40.00		
Vanguard 500 Index - Admiral Shares	Sep-06	8.18%	11.18%	10.35%	13.97%	24.34%
S&P 500 TR USD				12.03%	15.69%	26.29%
T 4b						
Large growth T Rowe Price Growth Stock Fund - Investor Class	A 50	9.57%	10.23%	10.09%	11.68%	43.15%
Putnam VT Sustainable Leaders IA (1)	Apr-50 May-94	9.57% 8.02%	10.23%	11.08%	14.38%	24.51%
Russell 1000 Growth TR USD	May-94	8.02%	10.91%	14.86%	14.38%	
Russell 1000 Glowul TR USD				14.60%	19.30%	42.68%
Mid value						
Vanguard Selected Value Fund	Feb-96	7.70%	7.88%	7.15%	13.54%	23.44%
Russell Mid Cap TR USD	Feb-90	7.70%	7.00%	9.42%	12.68%	17.23%
Russen wid Cap TR OSD				3.4270	12.0070	17.2370
Mid blend						
Vanguard Extended Market Index - Admiral Shares	Sep-06	7.36%	7.48%	6.93%	10.27%	23,49%
Russell Mid Cap TR USD	БСР-00	7.3070	7.4070	9.42%	12.68%	17.23%
Russen Wild Cap TR OSD				2.42/0	12.0070	17.23/0
Mid growth						
@@Vanguard Mid-Growth Fund	Dec-97	6.84%	7.82%	6.64%	9.28%	22.27%
Russell Mid Cap Growth TR USD	200 //	0.0.70		10.57%	13.81%	25.87%
T Rowe Price New Horizons Fund - Investor Class (4)	Jun-60	10.13%	10.66%	9.91%	11.12%	19.50%
Russell 2000 Growth TR USD	2311 00	10.1570	10.0070	7.16%	9.22%	18.66%
				7.10/0	2 · m = / V	10.0070

<sup>\*\*</sup> Inclusion date - the date the investment options were first included in the Personal Retirement Planner Qualified program - is the program's effective date: May 16, 2017 with the exception of those options noted in footnote 1, 2 3 and 4. Those inclusion dates are listed at the end of this document.

<sup>##</sup>These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

<sup>#</sup> This fund was closed to new investors as of May 1, 2021.

<sup>@ @</sup> This fund was closed to new investors as of May 2, 2022.

Return if money withdrawn early						
Subaccounts	Inception date	Since inception	Since inclusion	10 years	5 years	1 year
Small value T Rowe Price Small Cap Value Russell 2000 Value TR USD	Jun-88	9.46%	5.66%	5.60% 6.76%	8.56% 10.00%	10.48% 14.65%
Small blend Vanguard Small Cap Index - Admiral Shares Russell 2000 TR USD	Dec-06	6.86%	7.24%	6.82% 7.16%	10.06% <u>9.97%</u>	16.39% 16.93%
Small growth MFS VIT New Discovery Initial (3)	May-98	7.19%	6.96%	6.06%	9.49%	12.65%
Developed markets						
Vanguard Developed Markets Index Admiral Shares MSCI EAFE NR USD	May-00	2.88%	3.93%	2.92% 4.28%	6.73% 8.16%	15.87% 18.24%
T Rowe Price Overseas Stock Fund - Investor Class American Funds IS International Growth & Income (2)	Dec-06 Nov-08	1.89% 5.97%	3.57% 8.70%	2.73% 1.95%	6.56% 4.78%	14.53% 14.30%
Emerging markets T Rowe Price Emerging Markets Stock Fund Vanguard Emerging Markets Stock Index - Admiral Shares MSCI EM NR USD	Mar-95 Jan-07	4.61% 1.66%	-1.10% 1.53%	0.70% 1.36% <u>2.66%</u>	-0.73% 3.05% <u>3.69%</u>	0.45% 7.48% <u>9.83%</u>
Specialty Real estate T Rowe Price Global Real Estate - Investor Class Vanguard REIT Index - Admiral Shares Wilshire US REIT TR USD	Oct-08 Jun-07	6.67% 3.40%	1.55% 3.74%	2.51% 5.78% <u>7.72%</u>	3.04% 5.71% 7.56%	9.83% 10.07% <u>16.10%</u>
Corporate Bond American Funds IS US Government Sec 1 (2) Fidelity VIP Investment Grade Bond IC (3) #T Rowe Price New Income Fund - Investor Class Vanguard Total Bond Market Index - Admiral Shares Bloomberg US Agg Bond TR USD	Dec-85 Dec-88 Aug-73 Sep-06	3.68% 3.32% 4.80% 1.55%	-3.39% -3.86% -0.88% -0.46%	0.20% 0.75% -0.12% 0.20% <u>1.81%</u>	-0.27% 0.39% -0.98% -0.47% <u>1.10%</u>	1.58% 4.54% 3.07% 4.04% <u>5.53%</u>
Global Bond ##T Rowe Price International Bond Fund - Investor Class Vanguard VIF Global Bond Index (1) FTSE WGBI USD	Sep-86 Sep-19	3.04% -0.70%	-1.89% -1.12%	-2.20% % -0.31%	-2.76% -0.60% -1.39%	5.42% 4.85% <u>5.19%</u>
High Yield Bond Vanguard High-Yield Corporate Fund Admiral Shares ICE BofA US High Yield TR USD	Dec-98	4.48%	2.36%	2.82% 4.51%	3.60% 5.21%	9.99% 13.46%
Multi-Sector Bond T Rowe Price Spectrum Income Fund - Investor Class Bloomberg US Agg Bond TR USD	Jun-90	4.72%	0.98%	1.38% 1.81%	1.60% 1.10%	6.21% 5.53%
Short-Term Bond Vanguard VIF Short Term Investment Grade Bond Bloomberg US Agg Bond TR USD	Feb-99	1.87%	-0.44%	0.34% 1.81%	0.53% 1.10%	4.50% 5.53%
Balanced Calvert VP SRI Balanced I (1) DJ Moderate TR USD	Sep-85	5.90%	6.62%	5.87% 5.49%	8.66% <u>6.89%</u>	15.03% 12.70%
Money market Vanguard Federal Money Market Fund ICE LIBOR 3 Month USD	Jul-81	2.46%	0.15%	-0.42% <u>1.62%</u>	0.22% 2.24%	3.43% 5.62%

<sup>\*\*</sup> Inclusion date - the date the investment options were first included in the Personal Retirement Planner Qualified program - is the program's effective date: May 16, 2017 with the exception of those options noted in footnote 1, 2, 3 and 4. Those inclusion dates are listed at the end of this document.

More information about Horace Mann Life Insurance Company, Personal Retirement Planner and the underlying investment options of Personal Retirement Planner, including the charges and expenses, can be found in the current prospectuses. You can receive prospectuses from your Horace Mann representative, by calling 800-999-1030 or via our Web site horacemann.com. You should read the contract prospectus and the underlying investment option prospectuses carefully and consider the investment objectives, risks and charges and expenses carefully before you invest or send money. Horace Mann Life Insurance Company underwrites these variable annuity contracts, which are offered by Horace Mann Investors, Inc., member FINRA. Horace Mann Investors, Inc. is located at #1 Horace Mann Plaza, Springfield, IL 62715.

<sup>##</sup>These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

<sup>#</sup> This fund was closed to new investors as of May 1, 2021.

<sup>@ @</sup> This fund was closed to new investors as of May 1, 2022.

<sup>(1)</sup> The Putnam VT Sustainable Leaders, Dreyfus VIF International Equity, Calvert VP SRI Balanced and Vanguard VIF Global Bond Index were added to the Personal Retirement Planner Qualified program on May 1, 2019(inclusion date).

<sup>(2)</sup> The American Funds IS International Growth and Income 1, American Funds IS US Government/AAA-Rated Securities 1, Vanguard VIF Short-Term Investment Grade bond, Vanguard Target Retirement 2055 Fund and Vanguard Target Retirement 2060 Fund were added to the program on May 1, 2020 (inclusion date).

<sup>(3)</sup> The MFS VIT New Discovery Initial Class and the Fidelity VIP Investment Grade Bond Initial Class Fund were added to the program on May 1, 2021.

<sup>(4)</sup> T. Rowe Price New Horizons - Investor Class was reopened to investors on May 1, 2022.

## Table 2- Fixed Account

# Rate of return as of December 29, 2023

Table 2 focuses on the performance of the fixed account option available under the Product, that has a fixed or stated rate of return. Table 2 shows the annual rate of return of this option, the term or length of time that the participant will earn this rate of return, and other information relevant to performance.

Name	Return	Term	Other
Fixed Account -	Current:	The guaranteed annual	Horace Mann reserves the right to adjust the current
Accumulation	3.25%	effective interest rate is	interest rate prospectively, but not below the guaranteed
Phase	Guaranteed:	determined at issue	rate. The current interest rate applied to any specific
	1.00%*	and will be	premium paid into the Product will not change more than
		redetermined on the	once in any 12-month period. Current interest rate
		fifth contract	information is available by calling 800-999-1030.
		anniversary and every	
		fifth contract	
		anniversary thereafter.	
Fixed Account -	Current:	The guaranteed annual	The fixed account minimum monthly annuity option
Payout Phase	Specified	effective interest rate is	payments provided under the Product are based on the
	Period-ranges	guaranteed during the	2012 IAR Mortality Table, if life contingent, and the
	from 1.50 for	payout phase of the	guaranteed interest rate. These annuity payments may be
	less than 10	Product.	increased by Horace Mann. The current annuity payments
	years, 10-15		are based on the 2012 IAR mortality table, if life contingent,
	years is 1.68%		the current rates and will be adjusted by the state
	and 16+ is		premium tax, if applicable.
	1.86% ; Life		
	Contingent-		
	2.65%		
	Guaranteed:		
	1.00%		

<sup>\*</sup> The Fixed Account - Accumulation Phase guaranteed rate is the lowest of all such guaranteed rates that have been offered on the Product. Depending on when a participant's annuity contract was issued, this rate may be higher and will be shown on the contract's data page(s).

Information on the performance of the fixed account option may be found in the quarterly statements mailed to the participant for the participant's annuity contract, for any money held in the fixed account. A participant may also access these quarterly statements on line by registering for on line access or logging in and then going to "My Docs".

#### Table 3 - Fees and Expenses

Table 3 shows fee and expense information for the investment options listed in Table 1 and Table 2. Table 3 shows the total annual operating expenses of the variable subaccounts in Table 1. Total annual operating expenses are expenses that reduce the rate of return of the subaccounts and include the expense ratios of the underlying funds and the Product's mortality and expense risk fee. Other Product level fees which are in addition to total annual operating expenses of the subaccounts are shown immediately below Table 3.

#### The information in the table below is as of December 29, 2023

The gross expense ratio reflects the expenses for the underlying funds prior to any waivers or reimbursements. The net expense ratio reflects the actual expenses after any applicable fee waivers and expense reimbursements. All dollar amount figures shown are based on a \$1,000 investment.

Variable investment options	Gross Expense Ratio as %	Net Expense Ratio as %	Mortality and Expense Risk Fee(M&E) as %	Total Gross Expense Ratio including M&E as %	Total Net Expense Ratio including M&E as %	Gross Expense Ratio as \$	Net Expense Ratio as \$	Mortality and Expense Risk Fee(M&E) as \$	Total Gross Expense Ratio including M&E as \$	Total Net Expense Ratio including M&E as \$
Lifecycle										
Vanguard Target Retirement Income Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2020 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2025 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2030 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2035 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2040 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2045 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2050 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2055 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Vanguard Target Retirement 2060 Fund	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
Large value										
T Rowe Price Equity Income Fund - Investor Class	0.68%	0.68%	1.25%	1.93%	1.93%	\$6.80	\$6.80	\$12.50	\$19.30	\$19.30
• •						•	•		•	•
Large blend										
Vanguard 500 Index - Admiral Shares	0.04%	0.04%	1.25%	1.29%	1.29%	\$0.40	\$0.40	\$12.50	\$12.90	\$12.90
Large growth										
T Rowe Price Growth Stock Fund - Investor Class	0.65%	0.65%	1.25%	1.90%	1.90%	\$6.50	\$6.50	\$12.50	\$19.00	\$19.00
Putnam VT Sustainable Leaders IA	0.65%	0.65%	1.25%	1.90%	1.90%	\$6.50	\$6.50	\$12.50	\$19.00	\$19.00
Mid value										
Vanguard Selected Value Fund	0.43%	0.43%	1.25%	1.68%	1.68%	\$4.30	\$4.30	\$12.50	\$16.80	\$16.80
Mid blend										
Vanguard Extended Market Index - Admiral Shares	0.06%	0.06%	1.25%	1.31%	1.31%	\$0.60	\$0.60	\$12.50	\$13.10	\$13.10
ranguard Extended Plantet Flades - Flammar Shares	0.0070	0.0070	1.23/0	1.01/0	2.5270	φο.σσ	φο.σσ	Ų12.50	<b>\$15.10</b>	Ψ15.10
Mid growth										
@ @ Vanguard Mid-Growth Fund	0.37%	0.37%	1.25%	1.62%	1.62%	\$3.70	\$3.70	\$12.50	\$16.20	\$16.20
Small value										
T Rowe Price Small Cap Value	0.82%	0.80%	1.25%	2.07%	2.05%	\$8.20	\$8.00	\$12.50	\$20.70	\$20.50
Thome Thee Shaar cap Talae	0.0270	0.0070	1.23/0	2.0770	2.0570	Ç0.20	φοισσ	Ų12.50	\$20.70	Ψ20.30
Small blend										
Vanguard Small Cap Index - Admiral Shares	0.05%	0.05%	1.25%	1.30%	1.30%	\$0.50	\$0.50	\$12.50	\$13.00	\$13.00
Small growth								4		4
T Rowe Price New Horizons Fund - Investor Class	0.78%	0.78%	1.25%	2.03%	2.03%	\$7.80	\$7.80	\$12.50	\$20.30	\$20.30
International										
T Rowe Price Emerging Markets Stock Fund	1.16%	1.16%	1.25%	2.41%	2.41%	\$11.60	\$11.60	\$12.50	\$24.10	\$24.10
Vanguard Emerging Markets Stock Index - Admiral Shares	0.14%	0.14%	1.25%	1.39%	1.39%	\$1.40	\$1.40	\$12.50	\$13.90	\$13.90
American Funds IS International Growth & Income	0.56%	0.56%	1.25%	1.81%	1.81%	\$5.60	\$5.60	\$12.50	\$18.10	\$18.10
T Rowe Price Overseas Stock Fund - Investor Class	0.78%	0.78%	1.25%	2.03%	2.03%	\$7.80	\$7.80	\$12.50	\$20.30	\$20.30
Vanguard Developed Markets Index Admiral Shares	0.08%	0.08%	1.25%	1.33%	1.33%	\$0.80	\$0.80	\$12.50	\$13.30	\$13.30
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<sup>##</sup>These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

<sup>#</sup> This fund was closed to new investors as of May 1, 2021. @ @ This fund was closed to new investors as of May 1, 2022.

	Gross Expense Ratio	Net Expense	Mortality and Expense Risk	Total Gross Expense Ratio including	Total Net Expense Ratio including	Gross Expense	Net Expense	Mortality and Expense Risk	Total Gross Expense Ratio including	Total Net Expense Ratio including
Variable investment options	as %	Ratio as %	Fee(M&E) as %	M&E as %	M&E as %	Ratio as \$	Ratio as \$	Fee(M&E) as \$	M&E as \$	M&E as \$
Real estate										
T Rowe Price Global Real Estate - Investor Class	1.38%	0.95%	1.25%	2.63%	2.20%	\$13.80	\$9.50	\$12.50	\$26.30	\$22.00
Vanguard REIT Index - Admiral Shares	0.12%	0.12%	1.25%	1.37%	1.37%	\$1.20	\$1.20	\$12.50	\$13.70	\$13.70
Bond										
American Funds IS US Government Sec 1	0.34%	0.24%	1.25%	1.59%	1.49%	\$3.40	\$2.40	\$12.50	\$15.90	\$14.90
#T Rowe Price New Income Fund - Investor Class	0.44%	0.44%	1.25%	1.69%	1.69%	\$4.40	\$4.40	\$12.50	\$16.90	\$16.90
Vanguard Total Bond Market Index - Admiral Shares	0.05%	0.05%	1.25%	1.30%	1.30%	\$0.50	\$0.50	\$12.50	\$13.00	\$13.00
##T Rowe Price International Bond Fund - Investor Class	0.86%	0.67%	1.25%	2.11%	1.92%	\$8.60	\$6.70	\$12.50	\$21.10	\$19.20
Vanguard VIF Global Bond Index	0.13%	0.13%	1.25%	1.38%	1.38%	\$1.30	\$1.30	\$12.50	\$13.80	\$13.80
T Rowe Price Spectrum Income Fund - Investor Class	0.62%	0.62%	1.25%	1.87%	1.87%	\$6.20	\$6.20	\$12.50	\$18.70	\$18.70
Vanguard High-Yield Corporate Fund Admiral Shares	0.13%	0.13%	1.25%	1.38%	1.38%	\$1.30	\$1.30	\$12.50	\$13.80	\$13.80
Vanguard VIF Short Term Investment Grade Bond	0.14%	0.14%	1.25%	1.39%	1.39%	\$1.40	\$1.40	\$12.50	\$13.90	\$13.90
Balanced										
Calvert VP SRI Balanced I	0.64%	0.64%	1.25%	1.89%	1.89%	\$6.40	\$6.40	\$12.50	\$18.90	\$18.90
Money market										
Vanguard Federal Money Market Fund	0.11%	0.11%	1.25%	1.36%	1.36%	\$1.10	\$1.10	\$12.50	\$13.60	\$13.60

##These investment options were closed to new investments in new and exising contracts as of May 1, 2019.

Other Product level fees

Surrender Charges None
Annual Maintenance Fee \$35

The mortality and expense risk fee does not apply to amounts in the fixed account.

If applicable, the annual maintenance fee is deducted from the subaccount containing the greatest value or from the fixed account when none of the subaccounts have sufficient value.

Information on fees and expenses under the Product may be found in the participant's annuity contract, the quarterly statements for the contract, the prospectuses for the Product and underlying funds, and the annual and semiannual reports for the underlying funds. The prospectuses and annual and semiannual reports are available at horseeman, com

The cumulative effect of fees and expenses can substantially reduce the growth of retirement savings. Visit the Department of Labor's Web site for an example showing the long-term effect of fees and expenses at 'http://www.dol.gov/ebsa/publications/401k employee.html. Fees and expenses are only one of many factors a participant should consider when deciding whether to invest in an option. A participant should also think about whether an investment in a particular option, along with other investments, will help achieve the participant's financial goals.

<sup>#</sup> This fund was closed to new investors as of May 1, 2021.
@ @ This fund was closed to new investors as of 5/1/2022.

# Table 4- Annuity Options

#### The information in the table below is as of December 29, 2023

Table 4 focuses on the annuity payout options available under the Product. Any guarantees by Horace Mann under these options are subject to its long-term financial strength and claims-paying ability. Table 4 shows whether the option is available on a fixed payment basis. Once an annuity payout option has been selected and the payout phase begins, transfers and withdrawals are not allowed.

Name	Objectives/Goals	Pricing Factors	Restrictions/fees
Life Income Option	o Annuity payments are made during the lifetime of the annuitant. o Does not allow for a guaranteed minimum number of payments.	The cost depends upon your age, gender and the interest environment when you elect the option.	Proof of survivorship may be required annually. Available only on a fixed payment basis.
Life with Increase Option without Guaranteed Period	o Annuity payments are made during the lifetime of the annuitant. o Does not allow for a guaranteed minimum number of payments. o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected. o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.	The cost depends upon your age, gender and the interest environment when you elect the option. The higher the increase percentage selected, the lower the intial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with Installment refund upon death	o Annuity payments are made during the lifetime of the annuitant. o Installment refund at death will continue annuity payments to the payee until the net premium has been paid out, thereby ending the contract	The cost depends upon your age, gender and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with cash refund upon death	o Annuity payments are made during the lifetime of the annuitant o A cash refund at death pays out the difference between the net premium and the payments made to date, thereby ending the contract	The cost depends upon your age, gender and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Life with Guaranteed period	o Annuity payments are made during the lifetime of the annuitant, or until the end of the guaranteed period, whichever is later o Guaranteed period can be from 1-30 years as long as it does not extend beyond the life expectancy of the annuitant	The cost depends upon your age, gender and the interest environment when you elect the option. The longer the guaranteed period, the lower the initial payout amount.	Proof of survivorship may be required annually. Guaranteed period cannot extend beyond the life expectancy of the annuitant.
Life with Guaranteed Period and Increase Option	o Annuity payments are made during the lifetime of the annuitant, or until the end of the guaranteed period, whichever is later. o Guaranteed period can be from 1-30 years as long as it does not extend beyond the life expectancy of the annuitant. o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected. o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.	The cost depends upon your age, gender and the interest environment when you elect the option. The longer the guaranteed period, the lower the initial payout amount. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually. Guaranteed period cannot extend beyond the life expectancy of the annuitant.
Specified Period	o Annuity payments are made for the specified period of time as elected o A ten-year minimum period is required for this option	The cost depends upon your length of the specified period and the interest environment when you elect the option.	Available only on a fixed payment basis. Specified period cannot extend beyond the life expectancy of the annuitant.

Specified Period with Increase Option	o Annuity payments are made for the specified period of time as elected o A ten-year minimum period is required for this option. o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected. o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.	1 ' '	Available only on a fixed payment basis. Specified period cannot extend beyond the life expectancy of the annuitant.
Joint and Survivor Life without Guaranteed Period	o Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime. o Available survivor options are 50 percent, 2/3 (66.7 percent) and 100 percent. o Does not allow for a guaranteed minimum number of payments.	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option. The higher the survivor percentage selected, the lower the initial payout amount.	Proof of survivorship may be required annually. Available only on a fixed payment basis.
Joint and Survivor Life with 100 percent Survivor Benefit and Installment Refund upon Second Death	o Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime o Available survivor option is 100 percent o Upon the death of the survivor, this option will continue annuity payments to a payee until the total of annuity payments made equals the net premium, thereby ending the contract	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option.	Available only on a fixed payment basis. Proof of survivorship may be required annually.
Joint and Survivor Life with Increase Option and without Guaranteed Period	o Annuity payments are made while both the annuitant and joint annuitant are living and during the survivor's remaining lifetime. o Available survivor options are 50 percent, 2/3 (66.7 percent) and 100 percent. o Does not allow for a guaranteed minimum number of payments. o The annuity payment amount will increase annually on the anniversary of the annuity date based on the annuity payment increase percentage elected. o Available annuity payment increase percentages are 1, 2, 3, 4 and 5 percent.	The cost depends upon the ages, genders of both annuitants and the interest environment when you elect the option. The higher the survivor percentage selected, the lower the initial payout amount. The higher the increase percentage selected, the lower the initial payout amount.	Available only on a fixed payment basis. Proof of survivorship may be required annually.

Information regarding the annuity payout options available under the Product may be found in the participant's annuity contract and in the prospectus for the Product. The prospectus is available at horacemann.com.